



November 1, 2013

Mr. Mark Eaton
PO Box 982108
Park City, Utah 84098

Dear Mark:

I'm writing to thank you for speaking at our 2013 Tripartite Conference, and to tell you about the impact your presentation, "The Four Commitments of a Winning Team" had on our organization.

Ontario Construction Secretariat (OCS) is fortunate to enjoy a Board of Directors composed of professionals with a wide range of experiences in our industry – they are executives who have represented government, construction contractors, and construction trade unions over the course of their respective careers. Heading into OCS' strategic planning initiative, our directors were well informed by the themes raised in your presentation:

- knowing your job
- doing what you're being asked to do
- making people look good
- protecting others

Your presentation and life story, combined with your experience working with numerous organizations, large and small, have helped to keep us focussed on key objectives that will allow us to deliver on our mandate in support of contractors and workers in Ontario's unionized ICI construction sector.

We are well on our way to becoming a stronger organization, thanks to your presentation at our conference.

Sincerely,

A handwritten signature in black ink, appearing to read "Sean W. Strickland". The signature is fluid and cursive, with a long horizontal stroke at the end.

Sean W. Strickland
Chief Executive Officer